



# Mike Chiappa

**SENIOR VICE PRESIDENT OF REAL ESTATE**

Mike Chiappa has served as Senior Vice President of Real Estate at True Ground Housing Partners since January 2023. He has held numerous roles at True Ground including Vice President of Real Estate Development and Director of Real Estate Development.

Mr. Chiappa oversees all aspects of True Ground's \$1 billion+ real estate development portfolio, including acquisition, entitlement, financial underwriting, legal documentation, and construction management, in addition to asset management since September 2022.

Under his leadership, True Ground has significantly expanded its regional geographic footprint with 25 affordable apartment communities that house more than 6,000 neighbors. True Ground has properties across Arlington, Fairfax, and Loudoun counties in Virginia, Montgomery County, Maryland, and opened its first community in Washington, DC in 2025. He oversees an additional 1,000+ units under construction, with 1,800+ more in pre-development across the region.

True Ground has received prestigious awards for its outstanding contributions to affordable housing, including Best Large Affordable Housing Project for Unity Homes at Ballston (Housing &, 2025), Sale Multi-Family Residential Award of Excellence for The Exchange at Spring Hill Station (NAIOP Northern Virginia, 2024) and Affordable Housing Finance's list of Top Affordable Developers of 2023.

Mr. Chiappa joined True Ground in 2013 and served as the project manager for the nonprofit's first 4%/9% hybrid tax credit project, the award-winning Columbia Hills, a 229-unit development that was completed in 2018. He has doubled the size of the real estate team since 2018, attracting top talent to fuel the organization's growth.

## Prior Experience

Prior to joining True Ground, Mike worked for Berkeley Point Capital, where he underwrote multifamily properties across the eastern United States. Mike has over 18 years of experience in investment management and financial modeling, including more than 13 years of real estate development experience focused on Historic and Low Income Housing Tax Credit projects. Mike is a native Spanish speaker and has lived with his husband in the region since 2005.

## Education

- Masters in Business Administration, Tulane University
- B.A. in Mathematics, Harvard University

## Affiliations and Recognitions

- 2024 Leadership Greater Washington
- Leadership Fairfax Institute
- 2023 Northern Virginia 40 Under 40
- Board of Directors, Virginia Housing Alliance
- Board of Directors, Vibrant Communities Drive Change