

# Laura London

Associate Director, Real Estate Development



## Current Responsibilities

Laura London is the Associate Director of Real Estate Development.

## Relevant Experience

Since joining APAH in 2012, Laura London manages predevelopment, entitlement, financing and construction activity, as well as design and construction standards across APAH's portfolio.

Ms. London was the lead project manager for The Springs, a new construction project financed with 9% tax credits. Delivered on time and under budget in 2016, the project contains APAH's new corporate headquarters and 104 residential units (98 affordable). She is currently managing APAH's Gilliam Place project which is under construction. The project is financed with both 9% and 4% LIHTC and consists of 173 affordable residential units and 9,000sqft of ground floor civic/retail uses. Ms. London also oversees APAH'S Queens Court project, which achieved a plan recommendation in 2015 to increase density from an aging 39-unit property to 249 units of affordable housing in Rosslyn.

Before APAH, Ms. London was involved in delivering 2,000+ multifamily units as Managing Director at Kettler. Previously, she worked in project management and acquisitions for NASH (North America Sekisui House), and at Lennar in the San Francisco Bay area, focusing on high density infill and mixed-use deals.

## Education/Affiliations

Laura London earned a B.A. Cum Laude in History of Art (Architectural History) from Yale. She earned a Masters in City Planning (Urban Design) and an M.S. in Real Estate Development from MIT.

As an active member of ULI (Urban Land Institute), Ms. London is a graduate of the 2013-2014 Regional Land Use Leadership Institute class, event panelist, and a member of its district Housing Initiative Council. She serves on the boards of the Views at Clarendon Corporation and the Lee Highway Alliance.



Arlington Partnership  
For Affordable Housing